

One Stop Shop for Carrier Class Network Access Solution

- ☒ • Optimized solution for Telecom, Utilities, Banks/Financials.
- ☒ • Deliver Customer-focused Solution by integrating TAINET 's OBM products with leading Vendors' innovative solution.
- ☒ • Extensive experience in planning, designing & commissioning Communication network. (Taiwan / China)
- ☒ • Strong operation in Worldwide market.

TAINET Product Strategy

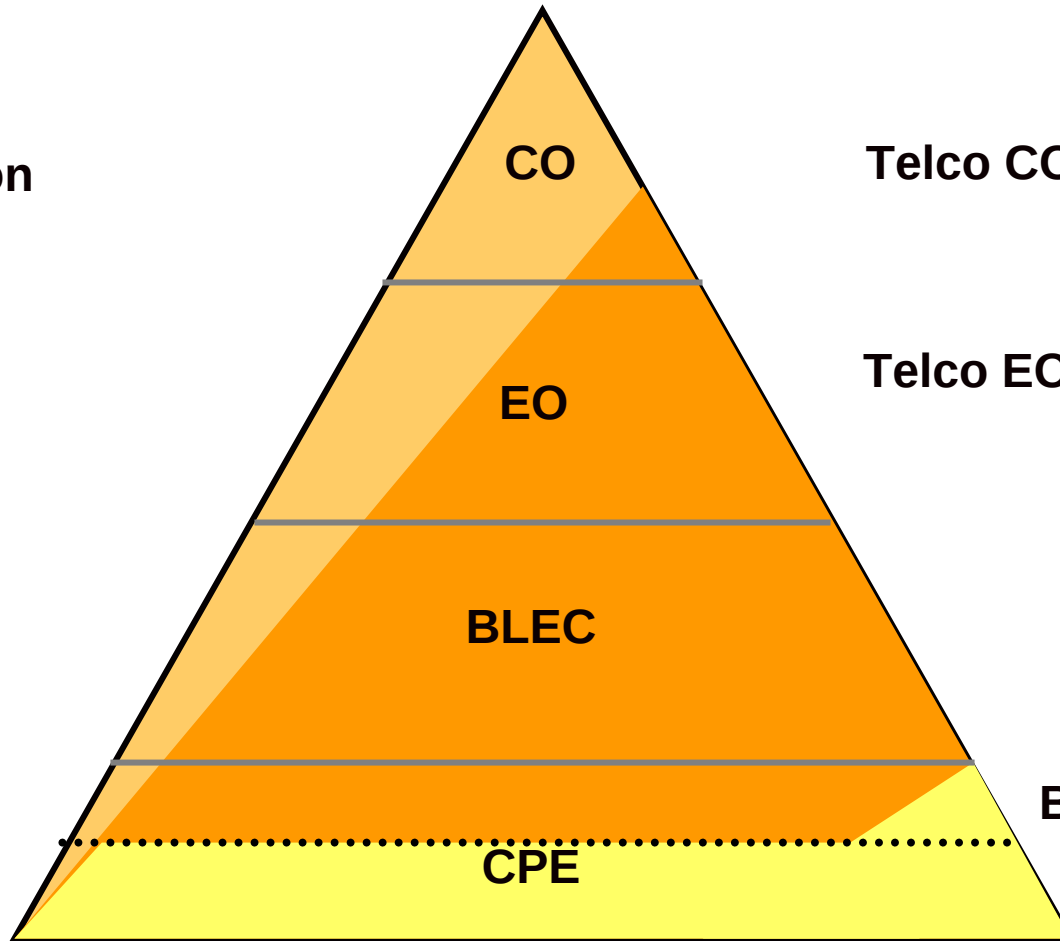
- Positioning
- Product Evolution
- Product Portfolio
- Product Outsourcing Strategy

TAINET Positioning

High Price
Low Qty
High Integration



Low Price
Volume Qty
Stand Alone



Telco CO / Core Network

Telco EO / Edge Network

FTTX / MxU

Business / SME

Residential



Big Players

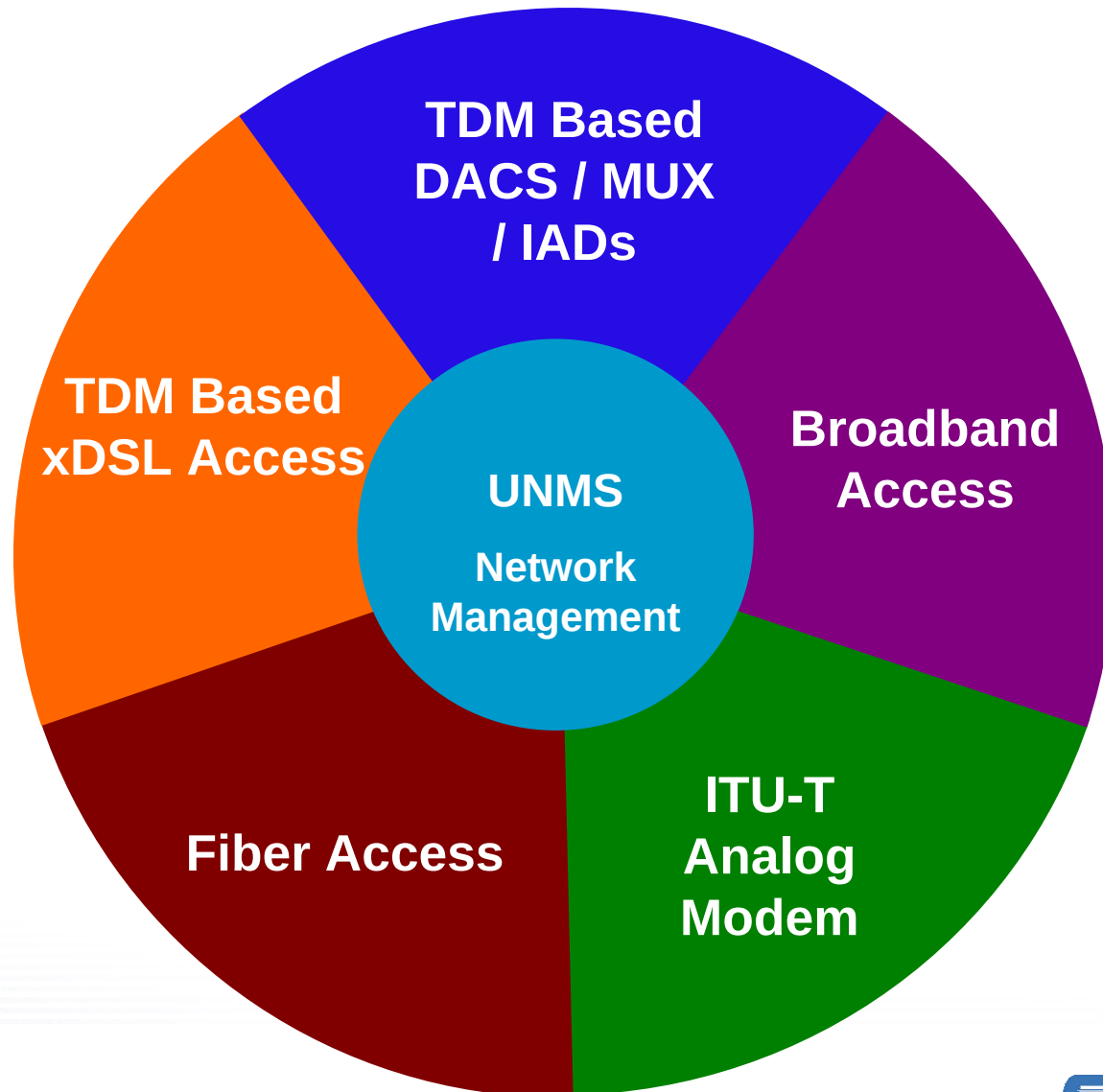


TAINET Positioning

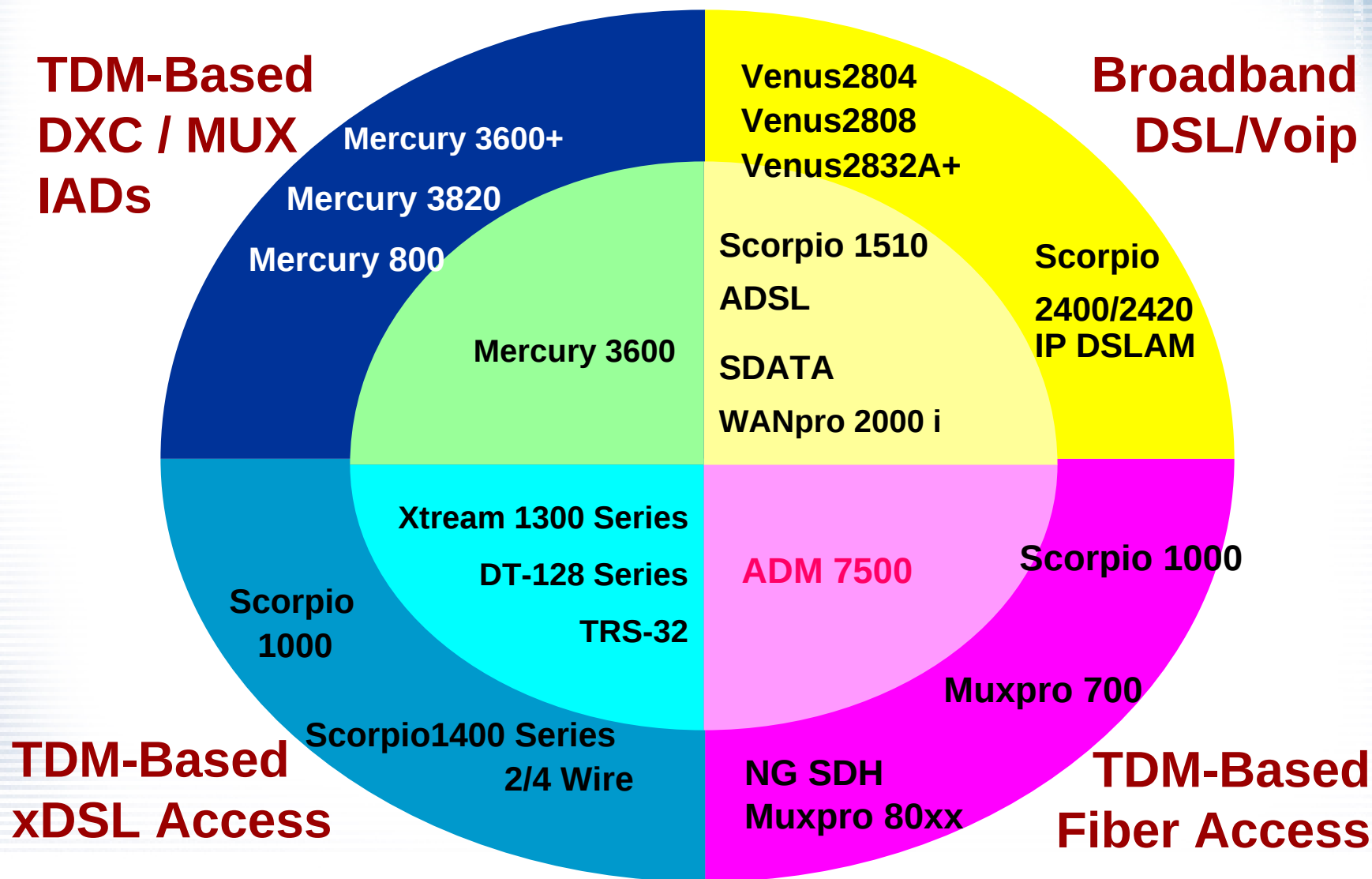


OEM Manufacturers

TAINET Product Portfolio



TAINET Product Segments



Complete TDM Access Solutions

TDM Based DACS / MUX / IADs

Mercury 800



Mercury 3820



Mercury 3600+



TDM Based xDSL / Fiber Last Mile

TRS-32



Muxpro 700



Scorpio 1000



TDM /ATM xDSL

Xstream 1300



DT-128



Scorpio 1400



1510 SDATA



Broadband Solutions

24/48 Port IP DSLAM



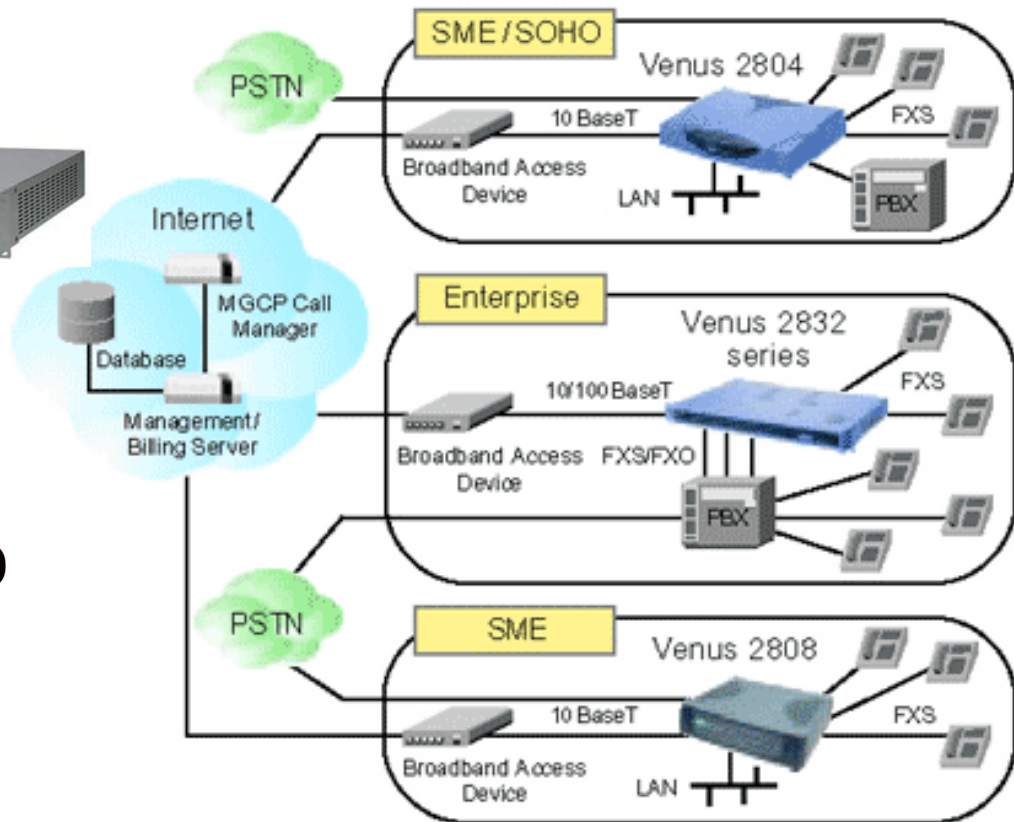
Scorpio 2400 / 2420

SIP VoIP gateway (Enterprise)



Bohdicom 3402/04/08

MGCP / SIP VoIP Gateway (Carrier Class)



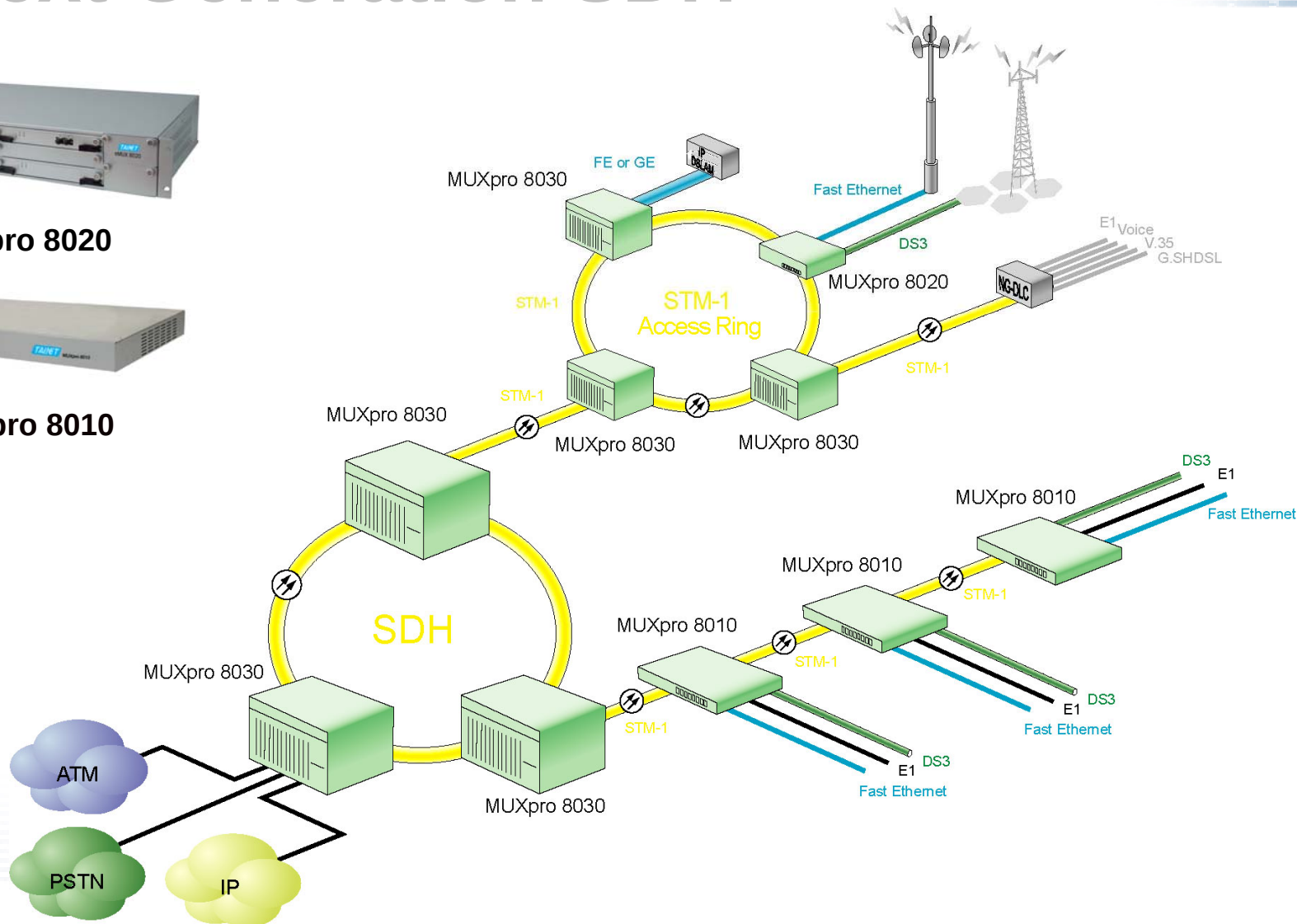
Next Generation SDH



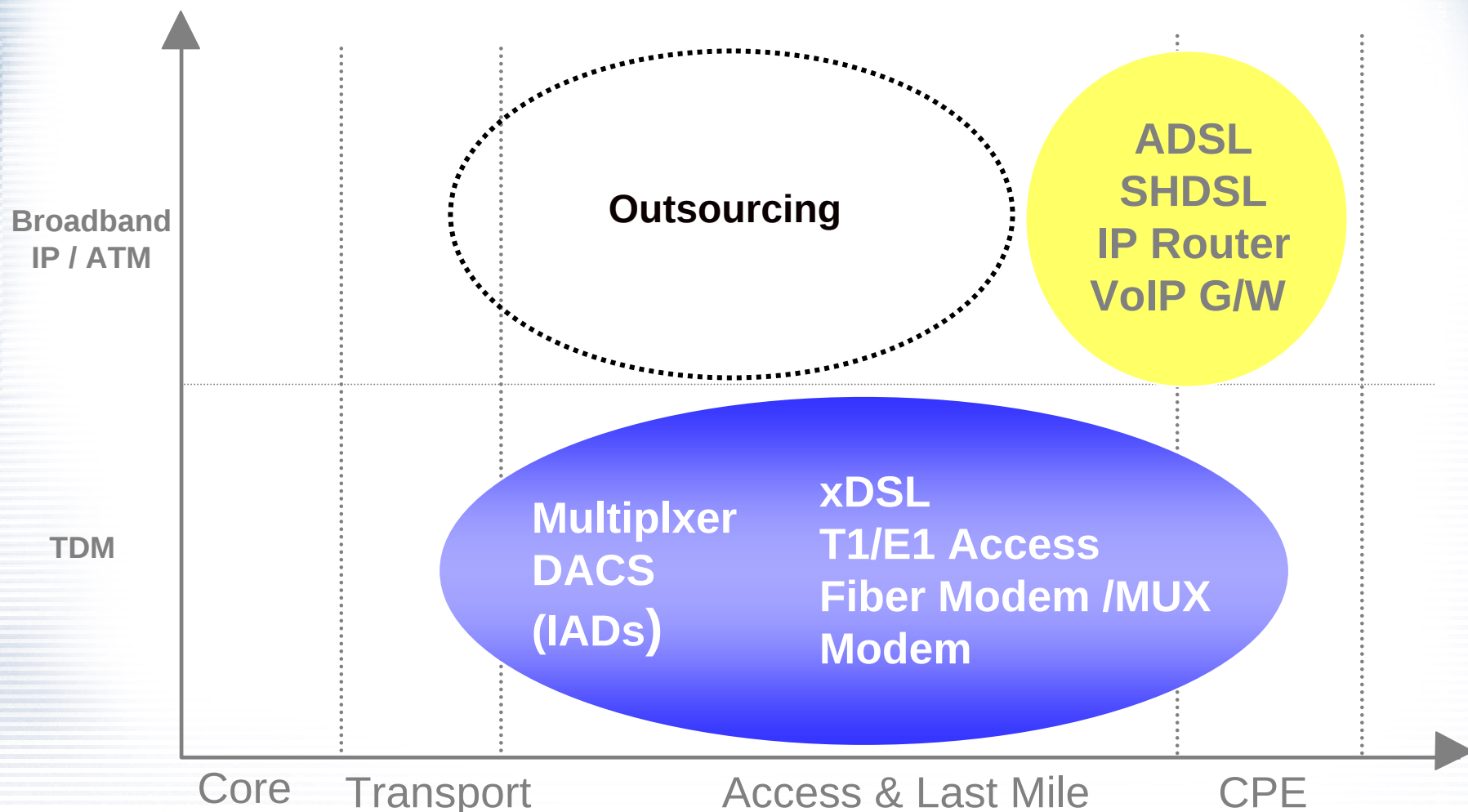
MUXpro 8020



MUXpro 8010



TAINET Technology Transformation



Product Strategy

- Focus on Metro / Edge Access & Last Mile Solution
- Both Traditional TDM Tech. & Next Generation Broadband Tech.
 - TDM Multiplexing & Cross Connection
 - ATM Layer 2 Transmission & Switching
 - Ethernet Layer 2 Switching, IP Layer 3 Routing
- Diversified Transmission Medias - Analog / E1T1 / xDSL / Fiber / Ethernet
- Integrated Voice / Data / IP Services



Legacy

Converging



Converged

TAINET Worldwide Sales Platform



- ④ **Worldwide Sales Partners**
- ④ **Worldwide Certifications**
- ④ **Worldwide Marketing Activities**
- ④ **Worldwide Satisfied Customers**

TAINET Worldwide Sales Platform

--- Worldwide Sales Channels



60+ Distributors in 50+ Countries

Worldwide Certifications

- FCC / UL
- CE Mark
- Worldwide PTT approvals



Russia



Slovenia



Greece



Poland



Slovak



Singapore



Ukraine



BZT



Turkey



Belarus



Hungary



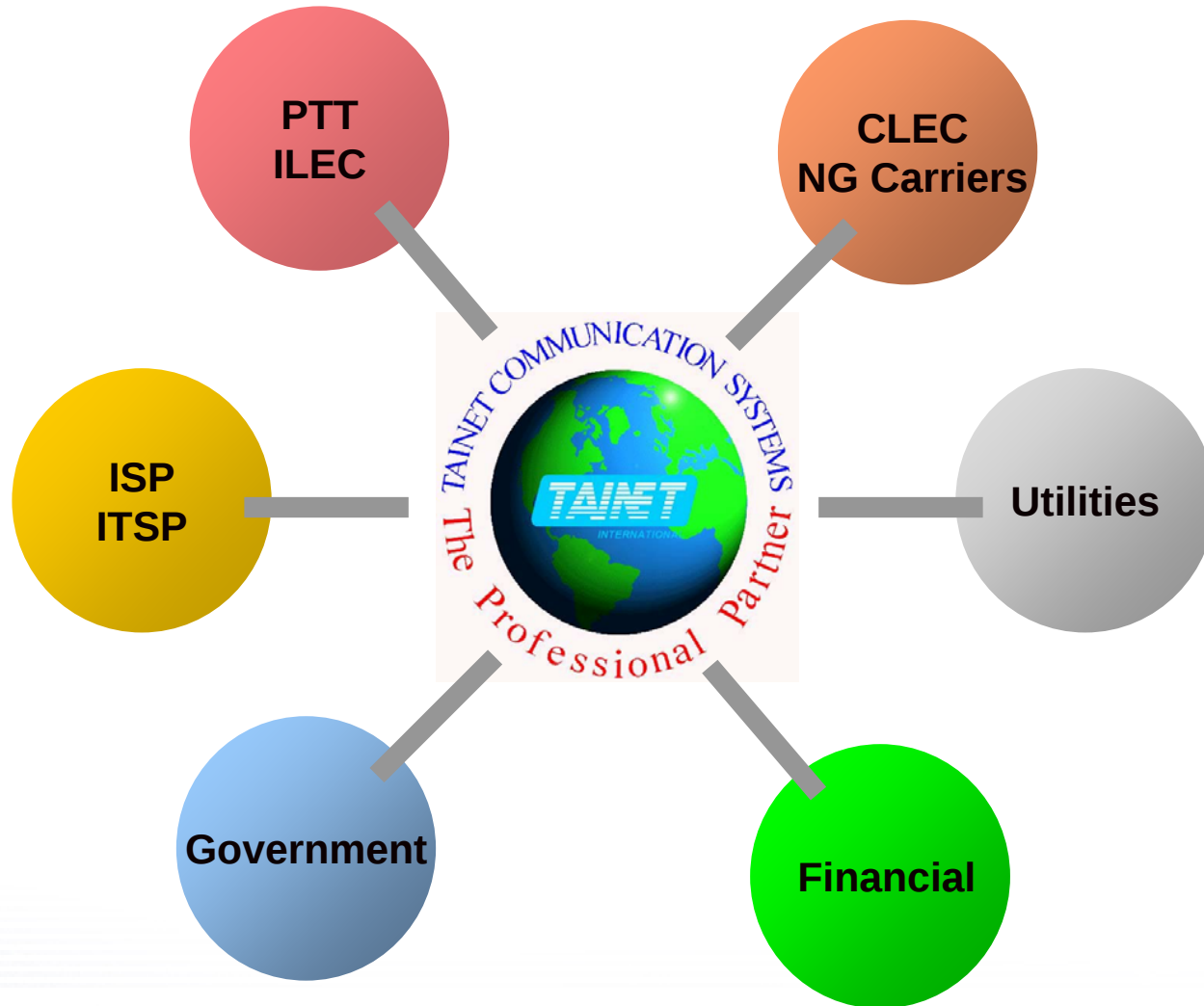
Indonesia



India

And more ...

Worldwide Target Market



Valuable Customers (I) – Great China

China

Telecom / Netcom / Unicom / Mobile

China Tie-Tong/ China Ji-Tong

Province Telecoms

Post offices

Ministry of Railway



Taiwan

Chung Hwa Telecom / Sparq / TFN / EBT / TTN /

Union Cable Television (Broadband service)

Taiwan Power Corporation / Taiwan Railway /

Taiwan Stock Exchange Corporation

Chunghwa Post Co., Ltd.

ODM/ OEM

ZTE, Hua-Wei, UT Starcom



Valuable Customers(II)- Carriers

Asia

Hong Kong – Sunday (Mandarin Communications Limited)

Malaysia – TMB/ VADS / Jaring / Celcom / Timedotcom

India - BSNL/ Reliance Infocom / VSNL / Hughes/ TATA

Indonesia - PT Telekom / INDOSAT / CSM / ExCelcom

Thailand – TOT / CAT / TRUE / Shin Telecom / TT&T / ADC
/ Ji-NET /CS LoxInfo

Philippine - Digitel One / PLDT / PT&T / Bayantel

Vietnam - VNPT / Saigon Postel

PAKISTAN – Pakistan Telecom/ CyberNet / Telecard

Brunei - JTB

Cambodia - Camintel

Loas – Enterprise of Telecommunications LAO

Mongolia - Erdenet

Nepal – NTC

Middle East/ Africa

Egypt –Telecom Egypt / Tedata

Nigeria – M-tel

South Africa – Transtel / Eskom

Botswana - BTC

Iran – TCT/ TCI

Jordan – Fastlink / Jepco

Saudi Arabia – Power Telecommunication

Valuable Customers(III) - Carriers

America

Argentina - Telefonica / Telecom de Argentina / IMPSAT
Peru - Telefonica de Peru
Costa Rica - ICE / Radiografica Costarricense S.A.

Russia

Global one / Equant / Infotel / Relcom / Ros
Telecom / BeeLine / MegaFon / Telsycom /
Svyazinvest/ TransTelecom

Europe

Czech Republic - SPT Telecom
Slovakia - Telecom
Ukraine - Ukrtelecom
Yugoslavia - Telecom
Turkey - Telecom
Greece - Telecom
Romania - Romania Data Systems
Hungary - MATAV Telecom

Valuable Customers - Enterprise / Banks

International

Reuters / Bank Mandiri & Bank Indomonex/ Bank Central Asia /
BANELCO (Argentina) / Thai New Airport
Russia Railway / Ukraine Rail Road / Czech Railway
India Railway / India Airport Authority / India NIC/
GNFC(India), / Nepal Rastra Bank/
Tenaga Nasional Berhad (MY Power Co.) / May Bank (MY)
Zimbabwe Power Company / Energotel (Slovakia ISP) /
Bank Tejarate Iran/ Warsaw University
Bank of Philippines Islands/ Metro Bank / Land Bank (PH)
Social Security System (PH)/ JR Japan/ Agriculture Union Japan
IBM Japan/ Singapore Army DSTA/ SG Water Resource/ SMRT /
Mongolia Finance Division/ Shell / Pakistan Airforce.....

Partners

Alcatel / Hua-Wei / NORTEL / SIEMENS / Microsoft India /
D-Link India / Wipro (India S/I) / HCL / Datacraft / UT Starcom