

A VUL∀™GROUP COMPANY



MISSION STATEMENT

To provide integrated communications solutions based on the best technology, highest quality and first-class customer service.

COMPANY PROFILE

Telsaf Data is primarily a System Integrator, which as far back as the early 1990's pioneered the integration of Voice, Video and Data across Wide Area Networks (WAN's) using different technologies.

Telsaf Data provides a total solution to customer requirements by integrating compatible multi-vendor devices over the majority of communications media such as copper, optical fiber, terrestrial and satellite microwave.

The company has extensive experience in the design, installation and commissioning of turnkey wireless communications systems, as well as ATM, Frame Relay & particularly IP based networks. Telsaf Data provides a wide range of services including consultancy, project management, installation and commissioning, maintenance, training and repairs of in house and third party equipment.

The company is committed to provide workable and cost effective solutions in partnership with its suppliers and customers.

Telsaf Data also distributes a number of industry leading branded products for the convenience of its partners.

Telsaf Data has supplied products and services to some of the most important players in the Telecommunications and Data networking arenas. Some of its high profile customers are Vodacom, Cell C, iBurst and Transtel. Telsaf Data has also been and aims at expanding its operations further afield into Africa.

MILESTONES

Telsaf Data (Pty) Ltd. was formed in 1984 as a Wide Area Networking subsidiary of telecommunications company Telsaf (Pty) Ltd. (Formerly Telettra South Africa (Pty) Ltd.) In 1989 Telsaf Data became part of the Altech Group following the acquisition of Telsaf (Pty) Ltd. by Allied Technologies Ltd. During 1994 Telsaf Data was bought out by its current Management.

In 2002 Telsaf Data became a BEE company when Vula Investment Holdings (Pty) Ltd. acquired 51% of the issued share capital. In 2003 Telsaf Data was nominated as one of the Top Empowerment Companies in its business sector by Impumelelo, which is sponsored by the Department of Trade and Industries.





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OUR CAPABILITIES

Telsaf Data is a technically orientated organisation and most of its staff have an engineering background. Its engineers and technical personnel keep abreast of technological developments by regularly attending factory training and other courses.

Thanks to the knowledge and experience of its staff, Telsaf Data can design and implement optimal network solutions tailored to the needs of its customers or simply provide a consulting service. Telsaf Data has good skills in the areas of TCP/IP (including VoIP) and microwave radio systems, which enable the company to master the latest technology of wireless Local Area Networks, Wide Area Networks, Internet and VSAT Networks.

The company has also developed project management skills, which enable it to implement communications projects according to specifications and on time. Telsaf Data has completed many projects from corporate data networks to radio systems within the time constraints dictated by its customers, which many of the company's competitors could not meet.

No network or requirement is, however, too small for the company. Telsaf Data gives advice to its customers on every item of equipment required.

The company has a fully equipped workshop in Randburg capable of repairing analogue and digital equipment down to component level. Telsaf Data offers also several type of maintenance and support agreements including Service Level Agreement. The company holds stocks of equipment, spare parts components, ready for rapid countrywide distribution.

The company also offers countrywide installation and support to its customers through its network of branches.

SERVICE OFFERING

CONSULTANCY & SUPPORT SERVICES

- Network Design & Consulting
- Installation & commissioning
- Project Management
- Repair & Maintenance
- Remote Network Management
- Equipment Leasing
- General Data Communications Courses & Product Training

RF HIGH SITE CONSTRUCTION

- Erection of Masts, Antennas, Containers & Power Systems

VSAT SERVICES

- Internet & VPN services





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PRODUCT OFFERING

TERRESTRIAL WIRELESS COMMUNICATIONS

- Wireless LAN including 802.11a & g
- Point-to-point & Point-to-multipoint Wireless WAN
- PDH & SDH links
- Cellular niche products

SATELLITE COMMUNICATIONS

- VSAT terminals

TELCO ACCESS NETWORKS

- Multimedia Local Loop
- IP-based Universal Local Loop
- Pair gain and flexible multiplexing
- ISDN NT's and TA's

ENTERPRISE WAN NETWORKS

- Voice, Data & Video over IP & FR

LAN NETWORKS

- LAN Switching Equipment

COPPER BASED ACCESS

- xDSL including SHDSL & ADSL modems & routers
- DSLAM & TDM convergence & cross-connect systems
- Voice-band modems





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OFFICES

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